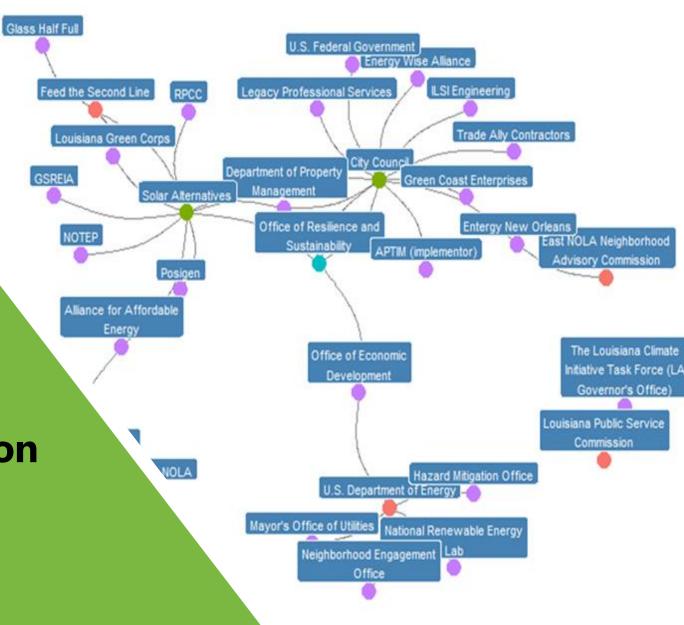
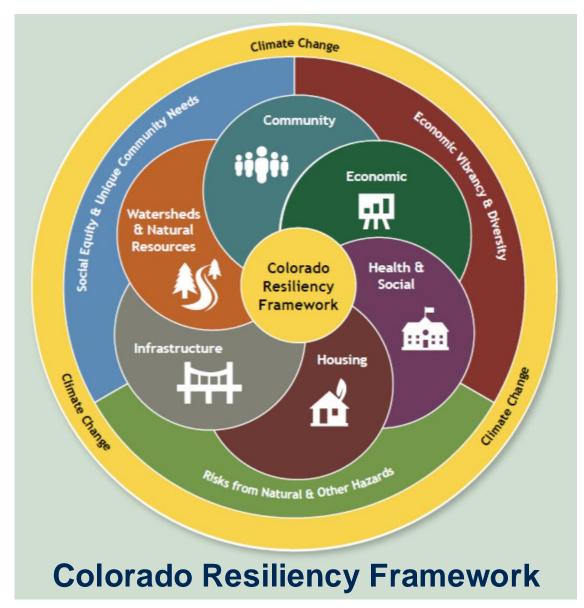
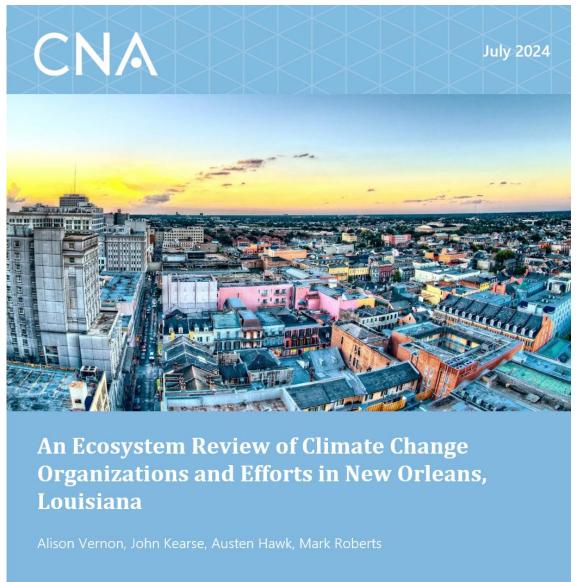


Improving Community
Representation and
Organization in Climate Action







Solution Ecosystem Suppliers Core firm Complementors (Customers) Source: BCG Henderson Institute.

Types of Partners in an Ecosystem

Builder

Large institutions that can offer stability and structure

Pioneer

Groups that seek new solutions to systemic problems

Specialists

Organizations focusing on niche capabilities in niche markets

Transactors

Establishments that offer resources and often help with coordination across the ecosystem

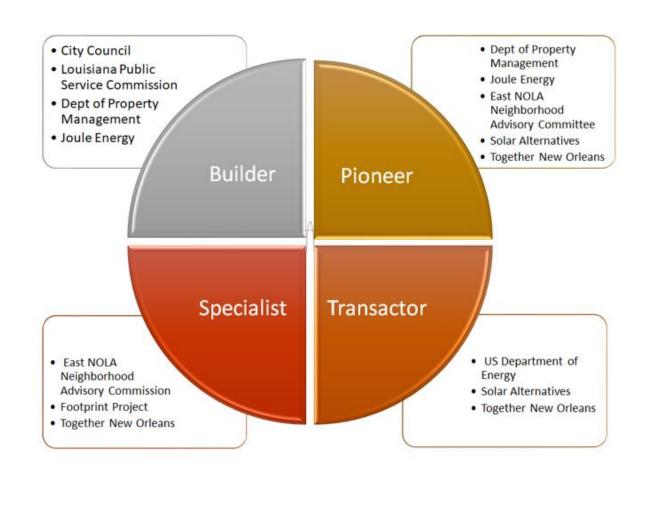
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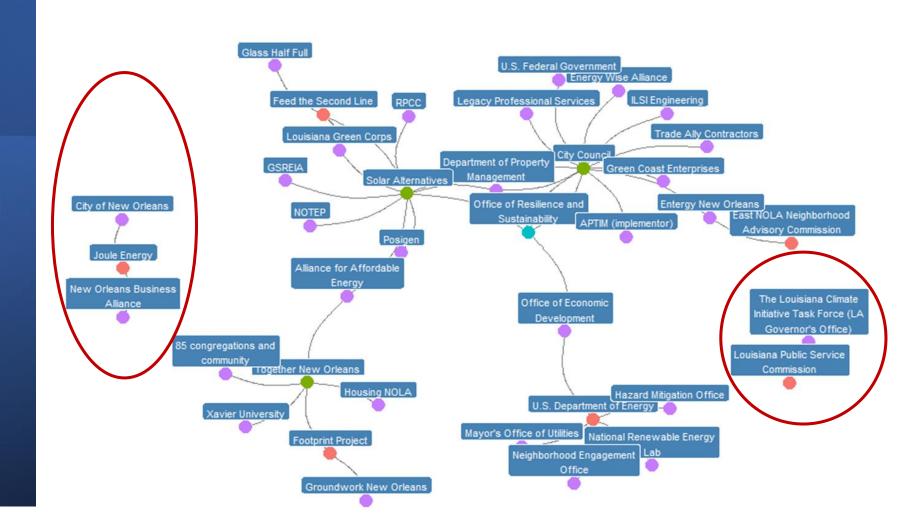
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Value



Lead organizations categorized as ecosystem partner type for energy

Network analysis and ecosystem typology in the energy sector/ORS as orchestrator



Note: High quality data is essential in order to correctly identify and characterize linkages among organizations

Thank you!!





David Kaufman, Vice President CNA Institute for Public Research

Scan the QR code for contact information